

# Purchasing & Charcroft Intelligence

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Some interesting developments at Charcroft recently, as we welcome **Kelbie Lambert** as our Sales Office Manager, and **Richard Sullivan** as the latest member of our team of field-based Business Development Managers.

The ability to develop rapid and original solutions is vital to ensure that our customers achieve success, both commercially and technically. By joining the Charcroft team, our new colleagues will add a fresh approach to supporting customers in the most challenging industries.

We have also won the award for **Business in the Community in the 2025 Powys Business Awards**.

This highlights the tight engagement that Charcroft has always maintained in engaging with the local people and community around our headquarters in Llanwrtyd Wells, Wales.

I welcome your thoughts on how we can offer special initiatives to help your teams to meet the commercial and engineering goals of your projects.

**Vicky Mellor, Director** [vicky.mellor@charcroft.com](mailto:vicky.mellor@charcroft.com)



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## Purchasing Intelligence

- Lead time trends
- Metal price trends
- Last Time Buys (LTB)
- End-of-Life (EOLs)

## Charcroft Intelligence

- Meet new Sales Office and Business Development Managers at Charcroft
- Winner of Business in the Community in the 2025 Powys Business Awards held in Wales, UK

*Charcroft: Challenge Accepted*



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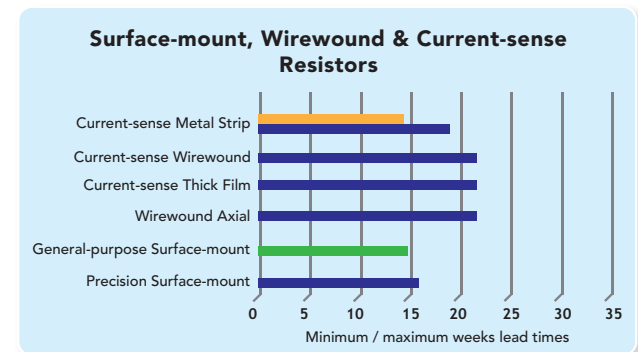
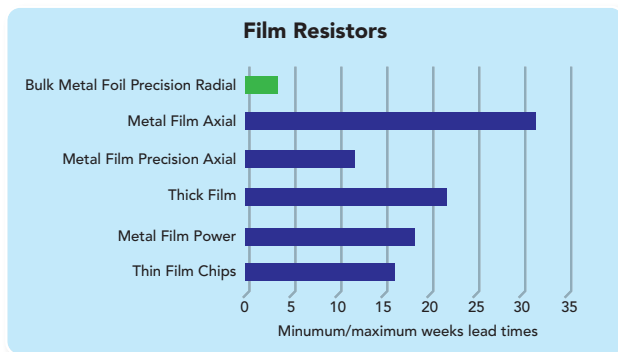
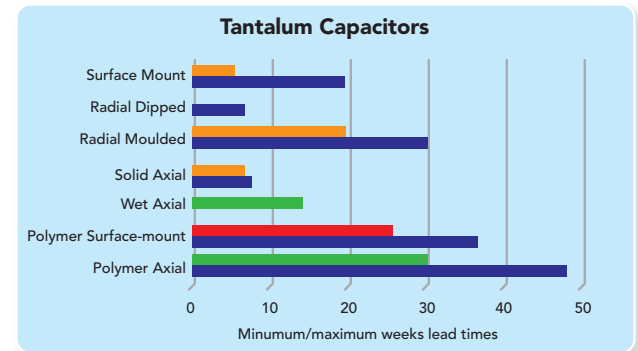
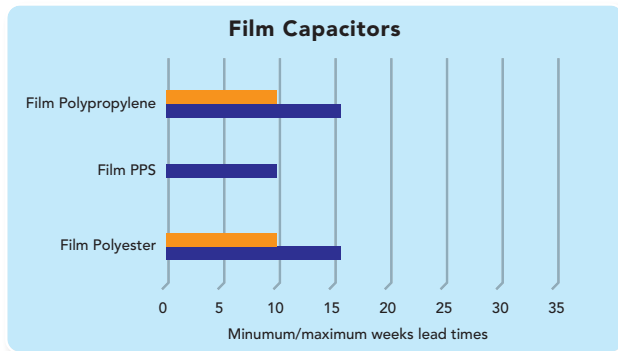
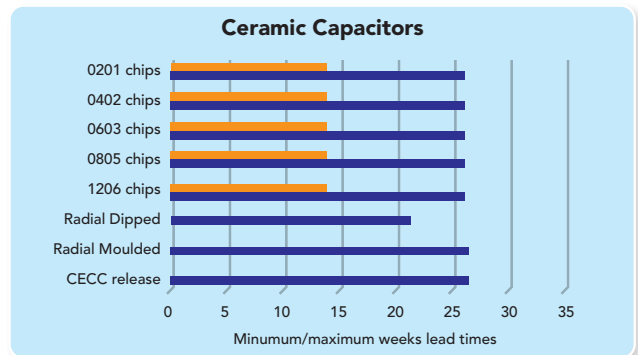
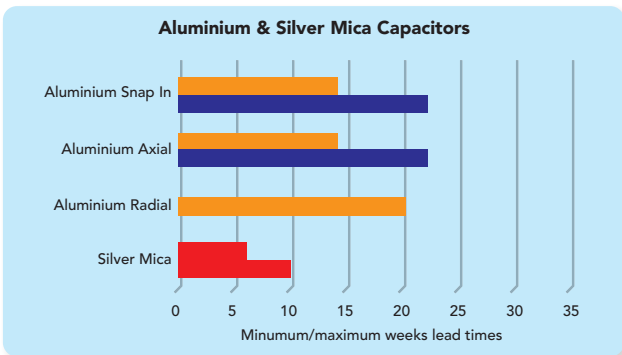
# Lead Time Trends

Most lead times have remained steady with only a few exceptions.

Two ranges of capacitors which have seen slight extensions in lead time are silver mica which has extended by 2 weeks, to be available from between 6 to 10 weeks. Surface-mount polymer capacitors have seen the minimum lead time move out to 26 weeks.

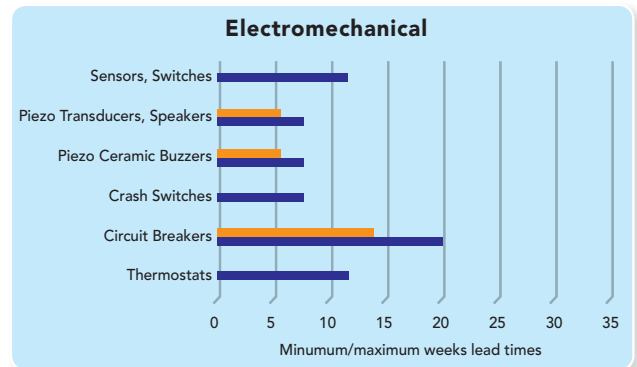
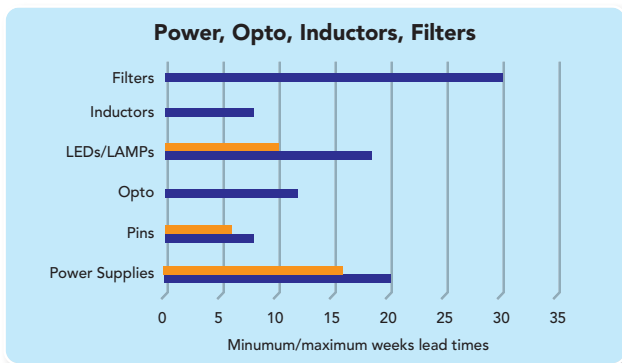
More positive news for polymer axial and wet axial tantalum capacitors where the minimum lead times have dropped to 14 and 30 weeks respectively. For resistors, the radial Bulk Metal<sup>®</sup> foil precision resistors now have a lead time of 3 weeks, while general-purpose surface-mount resistors have shortened a lead time which was over 30 weeks, to just 15 weeks.

Minimum — Maximum — Extending — Shortening —



# Lead Time Trends *continued*

## Power, opto, inductors, filters and emech

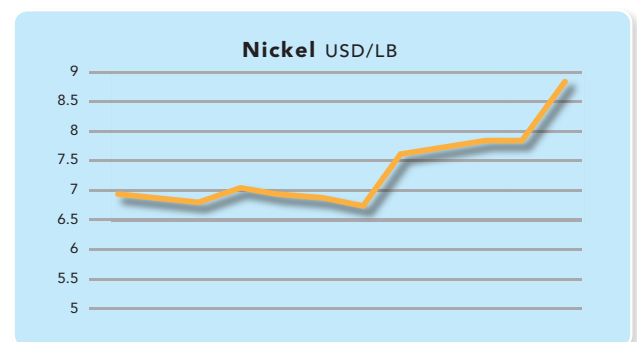
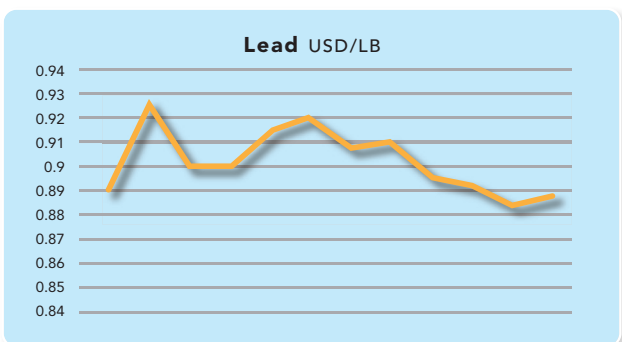
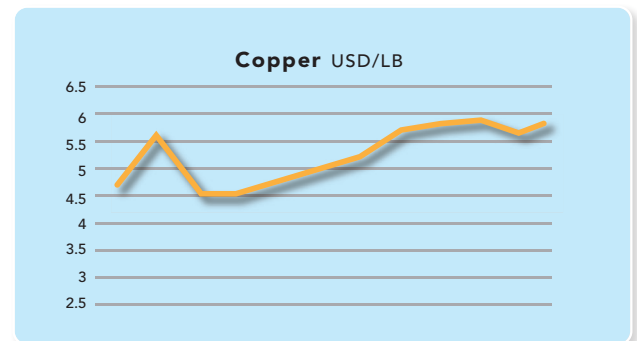
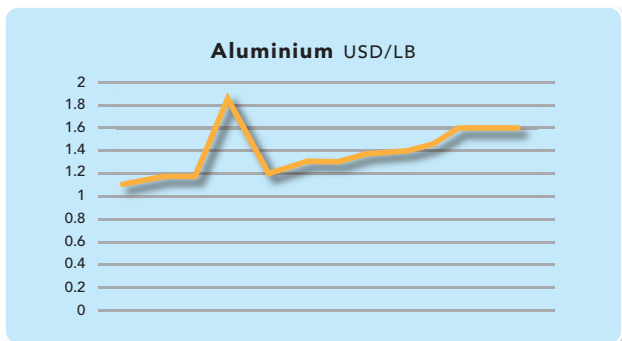


## Metal Price Trends

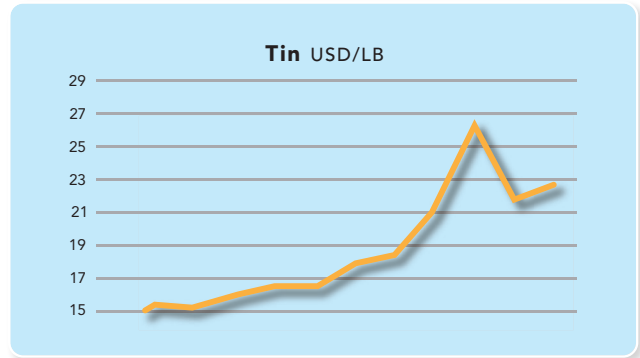
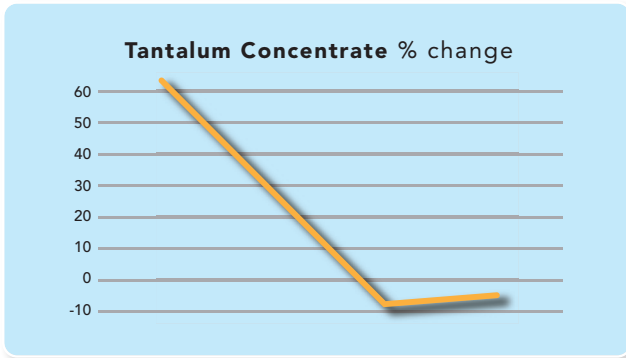
After recent price peaks in silver, tin and palladium, the prices have just dropped, but still have a generally higher trend in pricing. Aluminium and copper are increasing, with nickel showing a relatively sharp increase.

The major downward trend is for tantalum concentrate, where the above 60% increases experienced a year ago, now show a continued drop of below 5% in the last month.

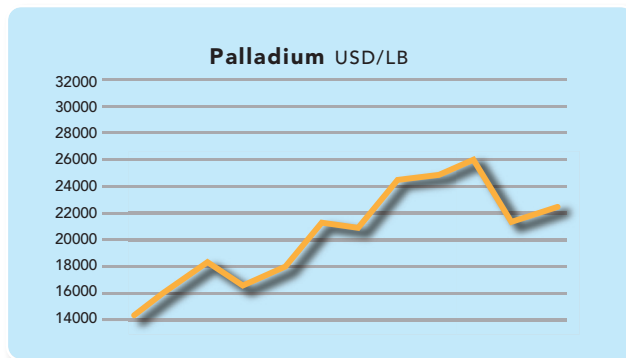
## Base Metals



## Metal Price Trends *continued*



## Precious Metals



### Last Time Buy and End of Life notices

- The LTB for CECC-approved **CTC3, CTC4 and 793DX** solid TANTAMOUNT™ chip capacitors from Vishay Sprague is November 12, 2026, for a last shipment on May 11, 2027. Charcroft will increase inventory of these capacitors, but also recommend alternatives.
- With ESR of 2000mΩ, the **TR8M106K6R3C2000, TR8M106M6R3C2000 and TR8M106M010C2000** MICROTAN® solid tantalum chip capacitors from Vishay Sprague have a LTB of November 10, 2026 for shipping before May 10, 2027. The suggested alternatives are from the same series, but with ESR of 3500mΩ.
- The LTB is 9 November, with last shipment on 10 May 2027, for the Vishay Draloric **LCA 0207 and LCA 0414** standard carbon film leaded resistors, with values from 0.22 Ohm to 3.0 Ohm,

### End of Life (EOL)

The **MR1000AWA and MR1000BWA** detector switches from E-Switch have stopped manufacturing with immediate effect.

### Minimising plastic

The proportion of plastic reels made from recycled material will increase for Vishay BCComponents PTS and TFPT thermistors, which will feature black reels.

For more information on LTBs, and EOLs email: [info@charcroft.com](mailto:info@charcroft.com)

# Charcroft Intelligence

## Sales Office Manager and Business Development Manager join Charcroft

To drive the continued development of strong customer solutions, **Kelbie Lambert** has joined Charcroft to head internal sales as the Sales Office Manager, and **Richard Sullivan** has joined the team of field-based Business Development Managers. For Kelbie Lambert, the focus is on core sectors such as aerospace, defence, industrial and high-end audio, in addition to oil and gas.

Much of his free time is spent taking his family to amusement centres and soft-play areas.

Richard Sullivan has been in the industry for 13 years, and believes that relationships are key to partnering each customer by solving tough challenges. Outside of work, Richard is a life-long supporter of Cardiff City football club and enjoys spending time outdoors as well as exploring new places.



## Winner for Business in the Community in the Powys Business Awards 2025

“This award highlights the tight engagement that Charcroft has with the local people and area around our headquarters in Llanwrtyd Wells, Wales” says director, Vicky Mellor. Charcroft has managed and funded after-school provision at the Ysgol Dolafon school in Llanwrtyd Wells for 18 years, and has sponsored the Llanwrtyd Eisteddfod since 1997. The trained firefighters and co-responders who work at Charcroft in Llanwrtyd, are allowed to be on call while they are at work.

There have also been donations to Help the Homeless Wales, and support for the Llanwrtyd Wells Community Transport as well as for local events which include the Llangammarch Wells Carnival and Llanwrtyd in Bloom.



*Charcroft: Challenge Accepted*



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